



**Nautilus' Light Brokerage shines the light on tough-to-place risks. We now offer a package quote on GL-driven business with a small Property component. Each risk is underwritten in-house by our experienced staff. If your insured falls outside traditional binding market appetites, we can help!**

**Commission – 18% | Minimum Premium – \$5,000**

### Submission Options

- **By Email** – Brokerage@nautilus-ins.com
- **Using The ONE** – If you start a risk in The ONE and find out it is a brokerage class, follow these easy steps.
  - Click “Submit to Underwriter” as you usually would.
  - Check “This Account is Light Brokerage” within the pop-up. It will be routed to your Light Brokerage underwriter.

#### Industrial-Type Or Heavier Commercial Contractors

- Industrial-type or heavier commercial contractors
- Boring contractors including cable installation
- Bridge contractors (no work over four stories, no structural or suspension operations)
- Commercial window or glass work, up to six stories
- Drilling contractors (no oil or gas)
- Elevator and escalator repair
- Gas or sewer main work
- Street and road contractors
- Structural metal work

#### Service Contractors: Machinery And Equipment Installation, Service, Repair, Manufacturing, And Dealers

- Billboards at height, flexible height limitations
- Electroplating
- Equipment rental, scissor lifts acceptable
- Heavy auto repair (no school bus exposure)
- LPG refill and distributors (no gasoline operations)
- Machinery equipment service / installation / repair (cranes, conveyors, construction equipment)
- Right-of-way clearing and tree trimming
- Welding (frame and hitch, structural)

#### Larger, Higher-Severity Products Accounts

- Auto Parts manufacturing (operating and non-operating that falls outside of bind appetite)
- Consumer goods and furniture manufacturing
- Electrical equipment manufacturing
- Industrial goods manufacturing
- Rubber and plastics manufacturing, injection, or raw material target
- Solar manufacturing, maintenance, and installation

**Have more questions? Contact [brokerage@nautilus-ins.com](mailto:brokerage@nautilus-ins.com)**  
**We're happy to help turn on the light!**

#### A.M. Best A+XV Rated Carrier

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